

## WATOA Teleconference 5/21/14

1. Call to order 2:03 PM
  - a. Attendees: Chris, Dea, Megan, Jeff, Brenda, Jim, Mike, Linda, Judy, John, Mark
2. Treasurer's report - Dea Drake
  - a. Conference budget
    - i. Revenue collected \$6825.00 brown paper tickets
    - ii. Mike sold ads, need to bill \$400
    - iii. Costs \$275 bus, \$300 speaker fees, \$54.63 badge conf fees,
    - iv. all hotel conf facility fees/AV/food \$6747.40
    - v. within a few hundred dollars of breaking even
    - vi. Refund Kirkland Mike Connor 1 conf registration
      1. Moved Randy moved, Jeff seconded, approved
  - b. 11576.76 in bank at end of April
  - c. Deposited all but one of membership dues \$2,650.00
  - d. Balance as of today \$12,926.81
3. Spring Conference Update – Chris Jaramillo/all
  - a. Total attendance 65 people (7 vendors)
  - b. Good winery selection
  - c. Suggestions things to change next year
    - i. Need to put together agenda earlier next time, to help promote conference, people need it for travel requests
    - ii. Look at length of breaks between sessions
  - d. WATOA conf 2015 check in 28<sup>th</sup>, April 29-30
4. Fall Conference /Workshop with ABS October 1<sup>st</sup>
  - a. Consider teaming with ABS again for their event in Fremont
  - b. Some folks will be at NATOA, but still offer for those who won't be there
5. NATOA
  - a. Offer 2 Brian Wilson scholarships to 2014 NATOA annual conference
    - i. Motion Jeff, Second Dea
6. Newsletter appointments – Linda Seesz
  - a. DUE MAY 30
  - b. Production tip—Megan
  - c. Production—Andy Hillier
  - d. From president—recap Spring conf, promote 2015 date
  - e. Board bios—Jeff & Chris
  - f. Article—Time Warner merger (words 400 or 800)
7. Other business/announcements
8. Adjournment 3:04 PM